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SHIPMANAGEMENT (Deutschland) GmbH

Globalisation in Crisis?

Deep sea operators during the crisis – fight for survival or attempt to secure sustainable future growth

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- Shipowning
- Shipmanagement & Services
- Liner Services & Agencies
- Financial Services

World trade and economic growth

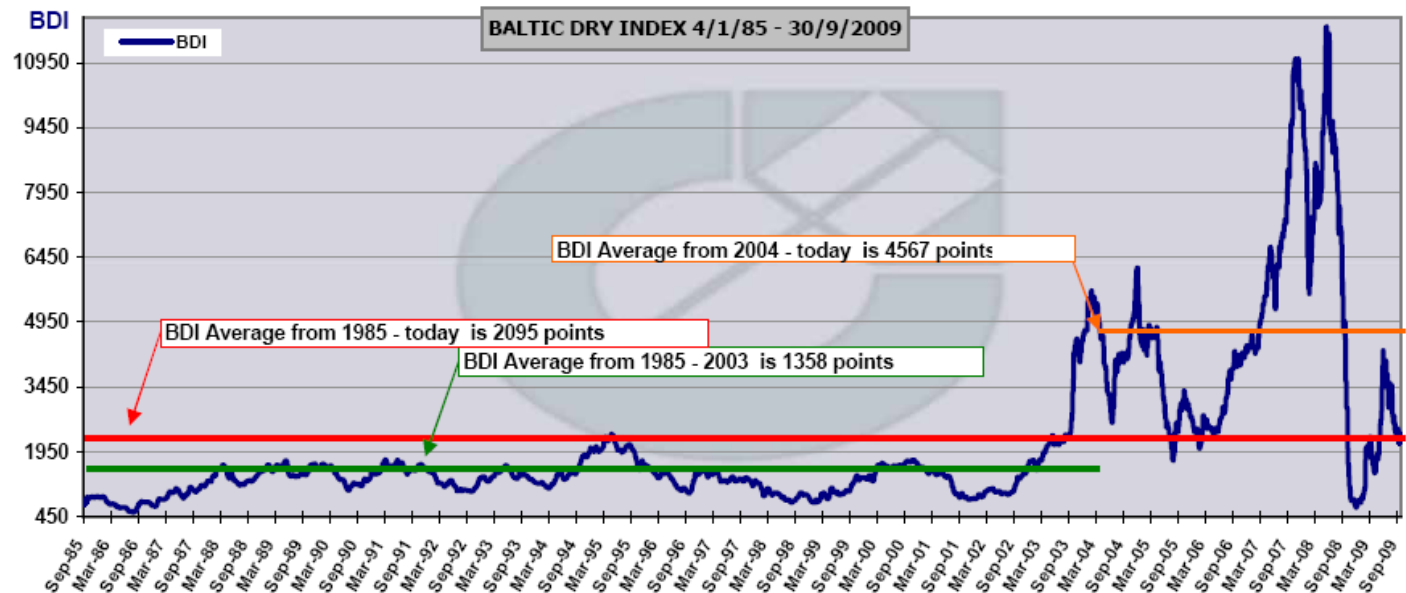
- Financial Crisis
- Link between trade and economic growth
- Shipping recession

Shipping in a globalized world

- Shipping as profiteer of globalized markets
- Link between general economy and shipping
- Roots of the shipping crisis

Financial Crisis

- Origin in US real estate and banking sector
- Banking and trade
- Vessel income



Shipping Crisis

- The China effect
- Commodity boom
- Asset bubble
- Financing newbuildings
- Mark to market

Credit Crunch

- Banks are absent
- Government involvement

World trade

- Decoupling effect
- Globalization to boost seaborne transportation
- Global trade to-date shrunk by ca. 10% since late 2008
- Singapore's box turnover down 18% H1 2009
- Losses incurred by ocean carriers estimated at USD 20bn

Economic rebound

- China to rally global economy
- Trade volumes 2009 to contract by 10% y-o-y
- Threat of protectionism

Balancing supply and demand

- Adjusting transportation capacity
- Freight rates
- Layup
- Time charters



Orderbook

- Shipyards
- Postponements, restructuring and cancellations
- Greenfield shipyards

Conclusion

- Economic upturn
- Positive news
- Slow return of confidence
- Credit crunch
- Benefit of worldwide governmental involvements
- Cash is king
- Lesson to be learned

Many thanks for your kind attention.

